

## Objective

To secure a growth oriented position in an organization that will allow me to fully utilize and further develop my organizational and managerial skills.

## Strengths

Responsible, motivated, decisive self starter who needs little supervision with the ability to work in a fast paced atmosphere.

## Experience

### Shoemart Manager

Jan. 2009 Present, Sears Holdings Corporation. Ontario, CA

Jan. 2006 December 2008, Footstar/Meldisco. Ontario, CA

Added an additional 100K to Top Line sales performance. Added to total bottom line profit thru:Excellent Payroll Control. Achieving Damage and Mismatch Goals. Keeping shrink below historical averages. Supervised 6+ employees on a daily basis. Trained, directed and counseled subordinates to achieve company expectations Diplomatically resolved customer's complaints on as needed basis. Trained and developed 2 associates to become a Shoemart Managers. Winner of special incentive contest for increasing sales from 822 thousand to a million in the year 2007. Assist District Manager during Audits during his absence.

### Shoemart Manager

Jan. 2003 Jan. 2006, Footstar/Meldisco, Garden Grove, CA

Promoted to a Larger Volume Store. Increased sales by over 3%, company awarded with bonus. Achieved all Shrink, Sales, Damage and Mismatch goals.

### Shoemart Manager

Jun. 2002 Jan. 2003, Footstar/Meldisco, Orange, CA

Promoted to a Larger Volume Store. Increased sales by over 5%, company awarded with bonus. Achieved all Shrink, Sales, Damage and Mismatch goals.

### Restaurant Manager

Jun. 1999 Jun. 2002, Kmart, Ontario, CA

Perform customer service and sales duties. Update and maintain inventories of food and kitchen equipment and supplies. Assist in timely stock ordering from vendors and suppliers. Excellent sanitation of all equipment. Ensure effectively hired, trained, and supervised up to five employees in food preparation and operating a cash register.

### Office/ Upfront Manager

Oct. 1988 Jun. 1999, Kmart, Montclair, CA

Full charge processing of all accounts receivable and payable. Establish customer credit lines and set up credit accounts with vendors. Reconcile bank balances; record general ledger entries. Manage all petty cash and office supply expense accounts Responsible for scheduling over 100 employees. Operated a cash register. Diplomatically resolved customer's complaints.

## Education

### Fontana High School

Sept. 1986 Jun. 1990, Fontana CA  
Diploma

## References

Gary Thomas, Regional Director of Operations  
949.369.1829

Randy King, District Manager  
951.283.4861